



### **Information on the Trainer:**

Dr. Rasmus Tenbergen is Executive Director of the Institute for Leadership Development ([www.ifld.de](http://www.ifld.de)) and specialist for the Harvard Concept of Principled Negotiation. He studied political science and public administration at the Free University of Berlin and at Harvard University concentrating on Negotiation analysis. In 1998, he won the first prize in an internal Harvard Negotiation Competition. From 1996-1997, he was co-opted by former Chancellor Helmut Kohl to the national board of the governing party (CDU) in Germany. Since 2000, he has been lecturer in Negotiation, Mediation, Political Advocacy and Leadership at the Universities of Bonn and Erfurt. He works as a trainer and consultant for companies, foundations and public institutions. More information can be found on his website: [www.rasmus-tenbergen.de](http://www.rasmus-tenbergen.de).